

## A.G. Investments Limited Group - Malta Company Profile

A.G. Investments Limited was founded in 1988 by Mr. G.P.Zammit and Mrs. A. Zammit together with their daughter and 3 sons to incorporate Zamco Crowndale Limited (Est. 1976) and Zammit Trading Limited (Est. 1981). Today in 2010 the group operating subsidiaries comprise the following: -

A.G.P. SYSTEMS LIMITED

ZAMCO CATERWARE LIMITED

ZAMMIT TRADING LIMITED



### PROFILE ZAMMIT TRADING LIMITED



**Zammit Trading Limited**

LEADING IMPORTERS OF CATERING DISPOSABLES & ALLIED PRODUCTS

Founded as Zammit Trading Agency in the 70's this company was involved in Import and Distribution of bathroom fittings , cabinets household items and other general items in demand at the time. Highly reputed suppliers with high quality products were always selected and this principle always kept the company's reputation without blemish. Towards the end of the 70's the company explored the area of food packaging, taking note of the fast food revolution in the U.K. The company's foresight was spot on, as whilst locally the industry had no faith in food presentation, the market was ready for the change and new ideas spread immediately as soon as the first outlet adopted the concept. Since then the company's core business steered towards the servicing of the HORECA market and remains today as a reputable supplier for disposables, cleaning products, protective clothing and HACCP materials. The company is still known to be a trendsetter constantly launching innovative ideas in the market. The company distributes all around the islands and also operates 3 cash and carry outlets for direct servicing to the end user.

## Profile Zamco Caterware Limited

Zamco Crowndale Limited was established in December 1975 in partnership with U.K. company The Atlas Lace Paper Company, owners of the Crowndale brand, to manufacture paper straws. The project was a huge success and the company became fully Maltese owned and immediately deployed an expansion project. The range of converted products was widened and included board plates, food bags, refuse sacks, cling film, aluminium foil, baking paper & pastry cases. The company then developed its own brand of disposables **Dainty**® which also included branding and retail packaging of all allied disposables imported by sister company Zammit Trading limited. In 1985 the company invested in a Tissue Converting Line for the conversion of Toilet Rolls and Kitchen rolls revolutionizing the market with quality products and new product configurations. This warranted the move to a larger factory of 600sq.mts. This facility was only used for 32 months as the rapid market growth achieved encouraged the company to widen the range with the investment in paper serviette machines and in 1987 moved to a larger facility of 1100sq.mts. Within 2 years the premises were expanded with a further 670sq.mts of storage area.



Further lines were added amongst which paper roll conversion for cash registers, another success to this day. In 1992 the group established another manufacturing company called Caterware Limited in partnership with UK distributors to convert Laced Paper Doyleys predominantly for Export. The facility was moved to yet another facility adjacent to Zamco of 600sq.mts and export



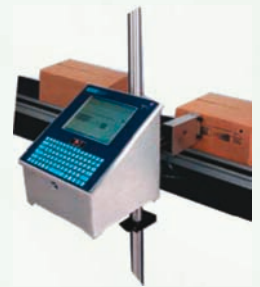
to the U.K., Italy, Spain, UAE, North Africa thrived. In 2002 the company was merged with Zamco Crowndale Limited, hence the name change to Zamco Caterware Limited. In 1998 the converting facilities were injected with new fully automated lines for the Cling Film, Aluminum Foil and Baking Paper range and in 2000 the Tissue Line was automated and by now this included conversion of Industrial and professional Tissue products for the HORECA sector.

Today the facility comprises 2370sq.mts and runs autonomously with a relatively small workforce. All distribution of the products is managed by Zammit Trading Limited.

## Profile A.G.P. Systems Limited

A.G. Packaging Systems Limited was founded in 1995 to source, import, distribute and maintain packaging machinery and supply packaging materials. The backbone of the company was the Director with a technical expertise who had renovated and upgraded all the machinery used in the conversion facilities of the group. The engineering facilities were overkill and thus naturally expanded into offering its experience in packaging to the Industry at large. In 1995 the operation was moved to new dedicated premises of 720

sq.mts and soon became a leading supplier and integrator of packaging systems through representation of leading brands and choice materials. In 2004 the group invested in a new 3 storey Headquarters of 1000sq.mts per floor to house all the distribution, administration and management of the subsidiaries. This impressive building housing a 600sq.mts showroom area with 100 linear mts of corner window exposure in a busy commercial district situated on one of Malta's main arteries. Today the company represents



Multivac Sepp Hagemuller GmbH, Markem Imaje, Digi Teraoka, Zebra Technologies, Lock metal detection systems and many other major players in packaging technology. In 2005 A.G. Packaging was entrusted to exclusively represent and maintain Ice Cream Machines from Taylor Company Inc. of Rockton Illinois, a division of Carrier UTC Inc. This move brought about exposure to a new sector of food service equipment. Today the company efficiently services



QSR chains on a 24/7 basis such as McDonalds, Burger King, KFC, Millie's Cookies etc..In 2009 additional brands were entrusted to the company such as the Convothem and Franke CS. This move warranted the name change to AGP Systems Limited. In 2011 a further major brand entrusted the exclusive distribution and service of its products.

Today with Electrolux Professional the company is rapidly expanding in the Food Service sector and plans to become a leading force in the consultancy, planning, and installation of industrial kitchens with the backup of leading international brands.